ATTACHMENT TO AGENDA ITEM

Ordinary Meeting

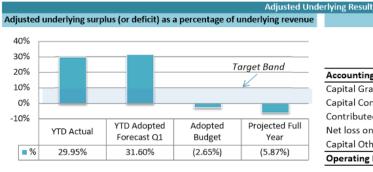
18 February 2020

Agenda Item 9.3 January 2020 Monthly Financial Report

Attachment 1 January 2020 - Monthly Financial Statements 114

MONTHLY FINANCIAL REPORT JANUARY 2020

Operating Performance



- Local Government Victoria acceptable range -20% to 20%

- Council target band of 0% to 10%

- YTD Actual and YTD Adopted Budget are high due to the full amount of rates revenue being raised in July. The underlying surplus will reduce throughout the financial year as expenditure is incurred

Financial Obligations

Loans and Borrowings											
Loans and borrowings as a percentage of rates											
100%			Tara	et Rand							
80%	Target Band										
60%			K								
40%											
20%			_								
0%											
	YTD Actual	YTD Adopted	Adopted	Projected Full							
	TTD Actual	Forecast Q1	Budget	Year							
= %	20.27%	20.28%	19.48%	21.50%							

- Local Government Victoria acceptable range 0% to 70%

- Council Target band of 20% to 60%

- This indicates Council has a level of borrowing that is appropriate to their activities and have a strong capacity to meet their long term obligations

Adjusted Operating Result										
	Adopted	Projected Full								
	Budget	Year								
	\$'000	\$'000								
Accounting Surplus	25,326	23,963								
Capital Grants (non-recurrent)	(18,680)	(21,255)								
Capital Contributions	(3,541)	(3,677)								
Contributed Assets	(6,412)	(6,412)								
Net loss on disposal of assets	155	626								
Capital Other Income	0	(120)								
Operating Deficit	(3,152)	(6,876)								

The surplus has been adjusted to reflect the true operating result by removing items that do not fund Council operations. Capital income including non-recurrent grants, contributions and other capital income is used to fund the capital works program, while contributed assets and the net loss on disposal of assets are non-cash items.

Financial Health



- Local Government Victoria acceptable range 100% to 400% - Council target band of 120% to 200%

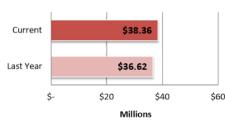
- VAGO indicate any level of liquidity higher than 100% is considered low risk

- YTD Actual and YTD Adopted Budget are high due to rate revenue being raised in July. Receivables will reduce throughout the financial year as rates instalments fall due



Rates Debtors

Third instalment due 28 February 2020



Investments

\$40m with average interest rate 1.74% \$547k interest income to date



Operating Performance JANUARY 2020

Income	Forecast Q1	dopted vs YTD Actual /Unfav	Adopted Forecast Q1 Projected Full Year (Fav)/Unfav		
Rates and Charges	Steady	(\$0.09m)	Steady	(\$0.03m)	
Statutory Fees	Favourable	(\$0.37m)	Steady	(\$0.27m)	
User Charges	Steady	(\$0.3m)	Steady	\$0.01m	
Grants	Steady	(\$0.06m)	Steady	(\$0.17m)	
Contributions	Steady	\$0.02m	Steady	\$0.03m	
Other Revenue	Favourable	(\$0.38m)	Favourable	(\$0.35m)	
Total Income	Steady	(\$1.18m)	Steady	(\$0.79m)	
Expense					
Employee Costs	Steady	\$0.32m	Steady	(\$0m)	
Materials and Services	Steady	\$0.69m	Steady	\$1.35m	
Bad and Doubtful Debts	Steady	\$0.06m	Steady	(\$0.04m)	
Depreciation and Amortisation	Steady	\$0.95m	Steady	\$0m	
Borrowing Costs	Steady	(\$0.01m)	Steady	\$0m	
Other Expenses	Steady	\$0.01m	Steady	\$0m	
Total Expense	Steady	\$2.01m	Steady	\$1.3m	

Notes:

- Statutory Fees is \$369k more than YTD Adopted Forecast Q1. This favourable variance is mostly due to improvements in how parking infringement income is accounted. Please see income statement for more detail.

- Other Revenue is \$384k more than YTD Adopted Forecast Q1 and Projected Full Year is \$397k more than Adopted Forecast Q1. These favourable variances are mostly due to additional income from fuel rebates, BMX events and Parks Services. Please see income statement for more detail.

Capital Works Performance JANUARY 2020

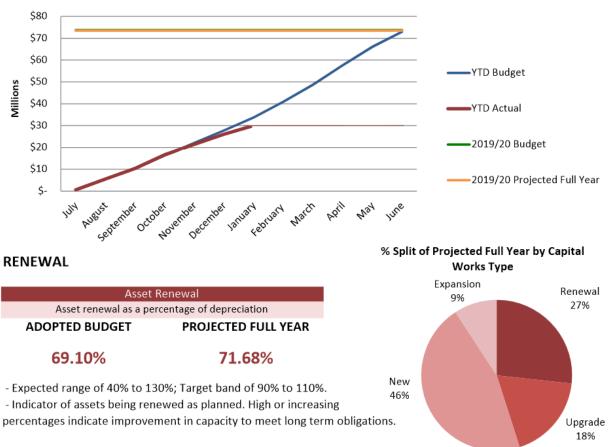
ADOPTED BUDGET	ADOPTED FORECAST Q1	PROJECTED FULL YEAR	YTD ACTUAL
\$73.68m	\$72.98m	\$73.53m	\$29.97m

PROGRESS

*40.67% of Adopted Budget spent

*40.75% of current full year projection spent

* Same time last year: \$13.86m (29.9%) of the 2018/2019 Adopted Budget had been spent



CAPITAL WORKS BUDGET VS. ACTUAL

Greater Shepparton City Council

Income Statement

for period ended January 2020

		YEAR TO DATE					FULL YEAR				
	2019/2020 YTD Adopted Budget	2019/2020 YTD Adopted Forecast Q1	2019/2020 YTD Actual	YTD Adopted Budget Variance (Fav)/Unfav	YTD Adopted Forecast Q1 Variance (Fav)/Unfav	2019/2020 Adopted Budget	2019/2020 Adopted Forecast Q1	2019/2020 Projected Full Year	Adopted Budget Variance (Fav)/Unfav	Adopted Forecast Q1 Variance (Fav)/Unfav	Notes
	\$	\$	\$	%	%	\$	\$	\$	%	%	
Revenues from Operating Activities											
Rates and Charges	80,411	80,165	80,251	0.2%	(0.1%)	80,636	80,574	-	0.0%	(0.0%)	
Statutory Fees	1,740	1,676	2,045	(17.5%)	(22.0%)	3,200	3,199	3,469	(8.4%)	(8.5%)	1
User Charges	10,820	10,219	10,516	2.8%	(2.9%)	18,469	18,326	18,319	0.8%	0.0%	
Operating Grants	9,602	10,106	10,169	(5.9%)	(0.6%)	17,388	17,511	17,679	(1.7%)	(1.0%)	
Operating Contributions	599	597	577	3.6%	3.3%	1,049	1,146	1,118	(6.5%)	2.5%	11 1
Other	1,352	1,324	1,708	(26.3%)	(29.0%)	2,069	2,115	2,466	(19.2%)	(16.6%)	2
Total Operating Revenue	104,525	104,086	105,266	(0.7%)	(1.1%)	122,811	122,871	123,657	(0.7%)	(0.6%)	
Expenses from Operating Activities											
Employee Costs	29,992	30,067	30,384	1.3%	1.1%	50,498	50,438	50,435	(0.1%)	(0.0%)	
Materials and Services	28,315	26,512	27,201	(3.9%)	2.6%	47,020	50,383	51,731	10.0%	2.7%	3
Bad & Doubtful Debts	25	2	60	139.3%	3,894.4%	216	214	171	(21.0%)	(20.4%)	11 1
Depreciation and Amortisation	17,433	14,782	15,730	(9.8%)	6.4%	28,505	28,505	28,505	0.0%	0.0%	
Borrowing Costs	499	495	484	(3.1%)	(2.4%)	995	1,007	1,009	1.4%	0.2%	
Other Expenses	446	385	392	(11.9%)	1.8%	757	707	708	(6.5%)	0.1%	
Total Operating Expenses	76,710	72,243	74,250	(3.2%)	2.8%	127,991	131,255	132,559	3.6%	1.0%	
UNDERLYING OPERATING RESULT	27,815	31,843	31,016	(11.5%)	2.6%	(5,179)	(8,384)	(8,902)	(71.9%)	(6.2%)	
	,										
Non-operating Income and Expenditure											
Capital Grants	12,800	13,687	9,888	22.8%	27.8%	20,707	21,528	23,281	(12.4%)	(8.1%)	4
Capital Contributions	13	390	723	(5,459.6%)	(85.2%)	3,541	3,779	3,677	(3.8%)	2.7%	5
Contributed Assets	4,500	4,551	5,364	(19.2%)	(17.9%)	6,412	6,412	6,412	0.0%	0.0%	
Proceeds from Sale of Assets	300	268	197	34.2%	26.5%	401	401	401	0.0%	0.0%	
Written Down Value of Asset Disposals	0	(65)	(536)	100.0%	(722.9%)	(556)	(556)	(1,027)	(84.7%)	(84.7%)	
Other Revenue	0	109	120	(100.0%)	(9.9%)	0	109	120	(100.0%)	(9.9%)	
Total Non Operating Items	17,613	18,941	15,756	10.5%	16.8%	30,506	31,674	32,864	(7.7%)	(3.8%)	
ACCOUNTING SURPLUS/(DEFICIT)	45,428	50,784	46,771	(3.0%)	7.9%	25,326	23,290	23,963	5.4%	(2.9%)	

Notes to the Income Statement for period ended January 2020

1) Statutory Fees is \$369k more than YTD Adopted Forecast Q1. This favourable variance is mostly due to improvements in how parking income is accounted and does not impact the full year.

2) Other revenue is \$384k more than YTD Adopted Forecast Q1. Projected Full Year is \$351k more than Adopted Forecast Q1 and \$397k more than 2019/2020 Adopted Budget. These favourable variances are mostly due to additional income from fuel rebates \$110k and BMX events \$80k. Increases in Parks Services for median strip maintenance \$32k and for the Australian Botanical Gardens \$39k also impact this favourable variance. Council Resource Recovery Centres additional income from cardboard recycling \$18k also adds to this variance.

3) Materials and Services Projected Full Year is \$1.35m more than Adopted Forecast Q1. This unfavourable variance is due to the write off of previous year capital works not conducted on Council owned assets \$1.12m and the 'No Fee Tip' days at Council Resource Recovery Centres in January which was estimated, pre-event, to be an increase of \$350k. This unfavourable variance is also impacted by additional expenditure for BMX events \$169k partially offset by Building Better Regions grant funding \$145k, the use of external labour to cover staff vacancies in the Building area \$126k, and the reintroduction of the Challenge Shepparton Triathlon \$70k. This unfavourable variance is partially offset by savings at Cosgrove landfill resulting from the movement of Cosgrove 2 landfill rehabilitation works \$379k and implementation of the Tarpomatic system \$150k into the 2020/2021 financial year. Projected Full Year is \$4.71m more than 2019/2020 Adopted Budget. This unfavourable variance is mostly due to the movement of projects on non-Council assets from capital to operating including Victoria Park Lake Intersection \$550k, Ferrari Park - Midland Highway service road \$100k and Archer Street/Benalla Road Landscaping \$60k. New projects have been added as part of the Q1 Adopted Forecast for Victoria Park Lake Caravan Park Demolition Works \$111k, underground powerline works \$110k, Art Museum Aboriginal Engagement project \$110k, and detailed design relating to the Shepparton Sports and Events Centre \$101k.

4) Capital Grants is \$3.8m less than YTD Adopted Forecast Q1. This unfavourable variance is mostly due to a delay in the receipt of federal grant funding for the New Shepparton Art Museum resulting from delays in milestone requirements \$4m. Projected Full Year is \$1.75m more than Q1 Adopted Forecast and \$2.57m more than 2019/2020 Adopted Budget. These favourable variances are mostly due to additional grant funding for the Shepparton Alternate Route Scheme \$1.25m and Fixing Country Roads funding \$1.08m for the Balaclava/Verney/Dookie intersection works. Grant funding for the E-Waste sheds at the Shepparton and Ardmona Resource Recovery Centres that has been moved from operating to capital \$100k. These favourable variances are partially offset by reductions in grant income caused by the early receipt of funds in the 2018/2019 financial year for Aquamoves 50m pool heating \$225k, Youth SPOTS \$225k and Princess Park master plan implementation \$225k.

5) Capital Contributions is \$333k more than YTD Adopted Forecast Q1. This favourable variance is mostly due to additional developer contributions \$169k. This favourable variance is also impacted by additional contributions for the Mooroopna Ware Memorial Stage 1 \$67k, Merrigum Splash Park Equipment \$50k, and Lifestyle Village Bridge \$14k.

Greater Shepparton City Council Balance Sheet

as at January 2020

	Total Actual June 2019 \$ ' 000	Adopted Budget June 2020 \$ ' 000	Adopted Forecast Q1 June 2020 \$ ' 000	YTD Adopted Budget 2020 \$ ' 000	YTD Adopted Forecast Q1 2020 \$'000	YTD Actual 2020 \$ ' 000	Total Actual June 2019 Variance (Fav)/Unfav %	Adopted Forecast Q1 Variance (Fav)/Unfav %	Notes
Current Assets									
Cash and Cash Equivalent	32,742	6,671	5,705	69	17,503	20,509	37.4%	(17.2%)	
Receivables	7,721	11,776	7,721	60,818	53,240	52,216	(576.3%)	1.9%	
Other Financial Assets	32,000 107	10,880 120	32,000 107	27,000 279	31,000 196	26,000 140	18.8% (31.6%)	16.1% 28.2%	
Inventories Assets Held for Resale	55	248	55	279	196	140	(31.6%) 100.0%	28.2%	
Other Assets	1,698	1,375	1,698	410	194	362	78.7%	(86,4%)	
Total Current Assets	74,323	31,070	47,286	88,631	102,132	99,227	(33.5%)	2.8%	1 1
Total carrent Assets	74,525	51,070	47,200	00,031	102,152	55,227	(55.570)	2.070	1 1
Non Current Assets									
Investment in Associates	1,393	1,457	1,393	1,457	1,393	1,393	0.0%	0.0%	
Infrastructure	1,056,129	1,116,961	1,106,456	1,091,438	1,074,932	1,074,258	(1.7%)	0.1%	
Intangible Assets	-	-	-	-	-	395	(100.0%)	(100.0%)	1
Total Non Current Assets	1,057,522	1,118,418	1,107,849	1,092,895	1,076,325	1,076,045	(1.8%)	0.0%	1
Total Assets	1,131,845	1,149,488	1,155,135	1,181,526	1,178,457	1,175,272	(3.8%)	0.3%	1
									1
Current Liabilities									
Trade & Other Payables	13,735	8,055	13,479	20,920	11,999	10,840	(21.1%)	(19.6%)	
Trust Funds	2,548	2,836	2,548	305	728	2,575	1.1%	1.1%	
Provisions	9,761 1,430	9,221 1,441	9,761 1,687	9,663 618	9,956 620	9,787 625	0.3%	0.3% (63.0%)	
Interest Bearing Liabilities Total Current Liabilities	27,475	21,553	27,475	31,505	23,303	23,827	(13.3%)	(13.3%)	1 1
Total Current Liabilities	27,475	21,555	27,473	31,505	25,505	23,827	(13.3%)	(13.3%)	1
Non Current Liabilities									
Trade & Other Payables			-		-	303	100.0%	100.0%	2
Provisions	8,573	7,108	8,573	8,573	8,573	8,573	0.0%	(0.0%)	_
Interest Bearing Liabilities	15,640	14,266	15,640	15,642	15,640	15,640	0.0%	(0.0%)	
Total Non Current Liabilities	24,213	21,374	24,213	24,214	24,213	24,516	1.3%	1.3%	1
Total Liabilities	51,688	42,927	51,688	55,719	47,516	48,343	(6.5%)	1.7%	1
]
Net Assets	1,080,157	1,106,561	1,103,447	1,125,807	1,130,941	1,126,929	(4.3%)	0.4%	1 1
Represented By									
Accumulated Surplus	417,271	443,674	440,561	462,920	468,055	464,043	(11.2%)	0.9%	
Reserves	662,886	662,886	662,886	662,886	662,886	662,886	0.0%	0.0%	1 1
Total Equity	1,080,157	1,106,561	1,103,447	1,125,807	1,130,941	1,126,929	(4.3%)	0.4%	1
	-		-	-	-	-			

Notes to the Balance Sheet as at January 2020

1) Intangible Assets is \$395k more than 2019/2020 Adopted Budget. This favourable variance is due to the right of use assets recorded for all leases in accordance with AASB16. 2) Non-Current Trade and Payables is \$303k more than 2019/2020 Adopted Budget. This unfavourable variance is due to the lease liability recorded for all leases in accordance with AASB16.

Greater Shepparton City Council Cash Flow Statement as at January 2020

2019/2020 Adopted Budget \$'000	2019/2020 Adopted Forecast Q1 \$'000	2019/2020 YTD Adopted Budget \$'000	2019/2020 YTD Adopted Forecast Q1 \$'000	2019/2020 YTD Actual \$ ' 000	Adopted Budget Variance (Fav)/Unfav %	Adopted Forecast Q1 Variance (Fav)/Unfav %
101,393	103,574	37,568	44,975	52,140	(38.8%)	(15.9%
(101,260)	(101,743)	(49,485)	(56,374)	(62,102)	25.5%	10.2
133	1,831	(11,917)	(11,399)	(9,962)	(16.4%)	(12.6%
750	750	449	429	467	(3.9%)	(8.8%
37,309	39,039	22,403	23,792	20,056	10.5%	15.7
4,591	4,925	8,968	9,395	10,520	(17.3%)	(12.0%
42,783	46,544	19,902	22,217	21,081	5.9%	(5.1%
2,720 401	- 401	5,000 300	1,000 268	6,000 197	<mark>(20.0%)</mark> 34.2%	26.5
(73,676)	(72,976)	(56,565)	(37,418)	(38,162)	(32.5%)	2.0
(70,555)	(72,575)	(51,265)	(36,149)	(31,965)	37.6%	11.6
(995)	(1,007) -	(499)	(495)	(543)	8.8%	9.5
(1,361)	-	(811)	(811)	(806)	(0.7%)	(0.6%
(2,356)	(1,007)	(1,310)	(1,306)	(1,348)	2.9%	3.2
(30,128) 36,799	(27,037) 32,742	(32,673) 32,742	(15,239) 32,742	(12,233) 32,742	<mark>(62.6%)</mark> 0.0%	(19.7% 0.09
				20,509	(29781.9%)	(17.29

Cash flows from operating activities Receipts from customers Payments to suppliers Net cash inflow(outflow) from customers(suppliers) Interest received Government receipts Contributions Net cash inflow(outflow) from operating activities

Cash flows from investing activities

Net movement in other financial assets Infrastructure, property, plant & equipment - proceeds Infrastructure, property, plant & equipment - payments Net cash inflow(outflow) from investing activities

Cash flows from financing activities

Finance Cost Proceeds from interest bearing loans and borrowings Repayment of interest-bearing loans and borrowings Net cash inflow(outflow) from financing activities

Net increase(decrease) in cash and equivalents

Cash and equivalents at the beginning of the year Cash and equivalents at the end of the year

Greater Shepparton City Council

Capital Works Statement

period ended January 2020

Capital Works Area	2019/2020 YTD Adopted Budget	2019/2020 YTD Adopted Forecast Q1	2019/2020 YTD Actual	YTD Adopted Budget Variance <mark>(Fav)</mark> /Unfav	YTD Adopted Forecast Q1 Variance (Fav)/Unfav	2019/2020 Adopted Budget	2019/2020 Adopted Forecast Q1	2019/2020 Projected Full Year	Adopted Budget Variance <mark>(Fav)</mark> /Unfav	Adopted Forecast Q1 Variance <mark>(Fav)</mark> /Unfav	Note
	\$'000	\$'000	\$'000	%	%	\$'000	\$'000	\$'000	%	%	
Aerodrome	369	3	3	(99%)	0%	369	369	369	0%	0%	
Bridges	1,062	1,060	1,000	(6%)	(6%)	1,062	1,060	1,189	12%	12%	1
Buildings	26,226	11,839	11,931	(55%)	1%	30,802	30,423	31,163	1%	2%	4
Computer & Telecommunications	1,301	988	441	(66%)	(55%)	2,208	2,292	2,121	(4%)	(7%)	2
Drainage	1,269	273	71	(94%)	(74%)	3,213	3,206	3,204	(0%)	(0%)	3
Fixture Fittings and Furniture	142	167	150	6%	(10%)	406	497	491	21%	(1%))
Footpaths & Cycleways	1,330	548	391	(71%)	(29%)	3,142	3,179	3,174	1%	(0%)	4
Land	0	20	20	100%	0%	0	20	20	100%	0%	
Land Improvements	349	194	115	(67%)	(41%)	406	372	359	(11%)	(3%)	1
Off Street Car Parks	266	119	145	(46%)	21%	415	415	415	0%	0%	
Parks, Open Space & Streetscape	923	836	826	(10%)	(1%)	1,362	1,561	1,721	26%	10%	5
Plant Machinery & Equipment	1,663	2,862	1,412	(15%)	(51%)	2,311	2,946	2,949	28%	0%	6
Recreational Leisure and Community Facilities	3,228	1,784	864	(73%)	(52%)	4,806	5,105	4,634	(4%)	(9%)	7
Roads	13,025	11,477	11,246	(14%)	(2%)	21,105	19,212	19,210	(9%)	(0%)	1
Waste Management	400	749	606	51%	(19%)	500	749	944	89%	26%	8
Other Infrastructure	140	218	84	(40%)	(62%)	470	470	470	0%	0%	9
Project Management Office	631	645	661	5%	3%	1,100	1,100	1,100	0%	0%	
Total Capital Works	52,324	33,783	29,965	(43%)	(11%)	73,676	72,976	73,534	(0%)	1%	

Capital Works Area	2019/2020 YTD Adopted Budget \$	2019/2020 YTD Adopted Forecast Q1 \$	2019/2020 YTD Actual \$	YTD Adopted Budget Variance (Fav)/Unfav %	YTD Adopted Forecast Q1 Variance (Fav)/Unfav %	2019/2020 Adopted Budge \$	2019/2020 Adopted Forecast Q1 \$	2019/2020 Projected Full Year \$	Adopted Budget Variance <mark>(Fav)/Unfav</mark> %	Adopted Forecast Q1 Variance (Fav)/Unfav %	Note
Renewal	13,180	13,597	11,123	(16%)	(18%)	19,38	7 20,429	20,104	4%	(2%)	
Upgrade	7,589	5,673	5,389	(29%)	(5%)	13,34	8 11,805	11,923	(11%)	1%	
New	27,623	13,146	12,502	(55%)	(5%)	33,13	3 32,837	33,274	0%	1%	
Expansion	3,301	722	289	(91%)	(60%)	6,70	8 6,805	7,134	6%	5%	
Project Management Office	631	645	661	5%	3%	1,10	0 1,100	1,100	0%	0%	
Total Capital Works	52,324	33,783	29,965	(43%)	(11%)	73,67	5 72,976	73,534	(0%)	1%	

Notes to the Capital Works Statement for period ended January 2020

1) Bridges Projected Full Year is \$129k more than Adopted Forecast Q1 and \$127k more than 2019/2020 Adopted Budget. This unfavourable variance is mostly due to Toolamba bridge renewal works contract variations \$130k.

2) Computer and Telecommunications is \$548k less than YTD Adopted Forecast Q1. This favourable variance is mostly due to a delay in the commencement of the Public Wifi project due to protracted contract negotiations \$501k.

3) Drainage is \$202k less than YTD Adopted Forecast Q1. This favourable variance is mostly due to the timing of the Southdown Precinct Yakka Basin project \$99k and drainage renewals \$87k.

4) Footpaths and Cycleways is \$157k less than YTD Adopted Forecast Q1. This favourable variance is mostly due to delays in the footpath missing links program including Batman Avenue footpath works \$137k.

5) Parks, Open Space and Streetscapes Projected Full Year is \$359k more than 2019/2020 Adopted Budget. This unfavourable variance is mostly due to Kialla Park Reconstruction works budgeted for in 2018/2019 and completed in 2019/2020.

6) Plant Machinery and Equipment is \$1.45m less than YTD Adopted Forecast Q1. This favourable variance is due to delays in the delivery of large plant items. Projected Full Year is \$368k more than 2019/2020 Adopted Budget. This unfavourable variance is mostly due to additional grader and truck renewals.

7) Recreational Leisure and Community Facilities is \$920k less than YTD Adopted Forecast. Projected Full Year is \$472k less than Adopted Forecast Q1 and \$172k less than 2019/2020 Adopted Budget. These favourable variances are mostly due to delays in the Vibert Reserve Lighting and Security Fencing \$215k, and the Aquamoves 25m Pool tile renewal \$440k which has been re-budgeted into the 2020/2021 financial year. These favourable variances are also impacted by the timing of various projects including Kialla Park Female Friendly change rooms \$99k, Princess Park master plan implementation \$88k, Merrigum pool sand filter and pump \$55k, Active Living Renewals \$55k, Princess Park Irrigation \$45k, Sport Infrastructure Renewals \$44k, and Aquamoves 50m pool heating \$40k.

8) Waste Management is \$143k less than YTD Adopted Forecast Q1. This favourable variance is due to the timing of EPA approvals for Cosgrove Landfill clay pit works \$140k. Projected Full Year is \$195k more than Adopted Forecast Q1 and \$444k more than 2019/2020 Adopted Budget. These unfavourable variances are mostly due to Cosgrove 2 and 3 works budgeted for in 2018/2019 and completed in 2019/2020.

9) Other infrastructure is \$134k less than YTD Adopted Forecast Q1. This favourable variance is mostly due to the timing of street tree \$92k and outdoor furniture \$35k renewals.